



## COACHING FOR RESULTS™ – FEE SCHEDULE

Thank you for exploring how Positive Results can help you achieve your goals!

### Coaching & Mentoring are excellent ways to:

- ✓ Tap into another person's expertise in a targeted way and apply it to your personal or business growth.
- ✓ Get the one-to-one attention and support you need to take your business to the next level. Often external accountability can help us do what we won't do on our own.
- ✓ Receive objective input and observations on what may be stopping you from achieving your goals and learn practical ways to overcome those limitations.

Coaching taps into your wisdom to create solutions that work for you. Mentoring draws on our decades of experience to suggest solutions that have worked for our clients over the years. In both cases we work together to find an approach to achieving your objectives that fits for you so that you will actually get results!

The following value pricing options were designed to allow our clients to tailor a program that meets their unique requirements and budget.

### Initial conversation to determine whether we are a fit: No charge

And check out our guarantees and "Radical Promise" at the end of this letter!

### Coaching / Mentoring Investment:

Positive Results value rate is \$250 per hour. Please note: Five hour minimum in order to ensure that we create powerful results from our time together.

The only exception is our "**Power-Blast Session**" – this 2 hour Business Development Review is for those who are strong implementers and who simply want an objective and experienced consultation on how to move to the next level. We will provide you with enough marketing, sales and strategy direction to keep most entrepreneurs busy getting new clients for 3-6 months. Investment \$450

**Value Package Options:** Simply purchase blocks of time to use at your discretion. This option provides you with the most flexibility, but the least structured support. You can use your time as you see fit however it is only recommended if you are a disciplined implementer who would not benefit from consistent accountability and ongoing implementation support.

Bundles must be paid within 3 months but coaching time may be used for up to a year from the time of purchase

10 Hour Bundle – Save \$125 or 5% - Investment in your success: \$2,375

25 Hour Bundle – Save \$935 or 15% - Investment in your success: \$5,315

• MARKETING STRATEGIES

• STRATEGIC PLANNING SESSIONS

• KEYNOTE PRESENTATIONS

• CONFERENCE BREAKOUT SESSIONS

• TRAINING

TEL 403.615.3838

172 Bernard Dr. N.W.

Calgary Alberta

Canada T3K 2B7

[info@positiveresults.ca](mailto:info@positiveresults.ca)

[www.positiveresults.ca](http://www.positiveresults.ca)

*Our Name IS Our Promise!*

## Ambition Acceleration Program:

The powerful program includes 3 – 30 minute calls per month. On the fourth week we rest! This support and ongoing focus on your success ensures consistent progress on the activities that will most help you move your dreams or business forward.

You also receive unlimited telephone and email access to your acceleration coach.

This option is ideal for people who want ongoing support in the growth of their business, or for the achievement of longer term or BHAG's (Big Hairy Audacious Goals). It's also great for those who would benefit from having an on-call expert advisor and sounding board.

**The Silver Standard** – 6 Months - \$2,700 (Receive 10% off regular rates - save \$300)

**The Platinum Program** – 12 Months - \$5,100 (Receive 15% off - save \$900!)

## Success Circles - 'Semi-Private' coaching & training packages:

*Like a 'Mastermind' group on steroids! Receive not only peer support but also the benefit of expert mentoring and instructional training.*

This program is intensely focused on:

- **New business development** – Acquire more clients and more money from the ones you have. Grow your practice or venture faster and easier than you will on your own—guaranteed!
- **Leveraging strategies** – Truly learn how to work smart not hard. Set your venture up now to be successful in the future. We make sure you don't get on the hamster wheel and that you are strategic in working 'On' your business
- **Innovative ways to rise above the competition** – Discover how *to Go Where They are Not™*. Learn how to attract the right clients to you so that you don't have to work so hard

Each 1.5 hour teleconference call (or meetings) involves a brief instructional component designed to enhance sales, marketing, and strategy development skills. The calls may also include brainstorming sessions, and other processes as needed—but primarily focus on individual members specific business challenges and growth objectives.

Success Circle members will benefit three ways—from one-to-one personal mentoring, learning from other's experiences, and the shared wisdom of the group.

**Please note:** there is work to do in-between calls and this process is not for those who want to be 'seen' to be working on their goals. (I.e. doing busy-ness vs. actually doing business) This program is for achievers who are ready to be even more effective!

In addition to the expanded exposure to ideas and expertise you will glean as a member of a dynamic and successful group of professionals – the investment is reduced by 50%!

Groups are started twice a year. Contact the office for dates on the next Success Circle launch. Alternatively, you can become a Coordinator and create your own group of 5-8 people. **Special Offer: As a "Coordinator" you will receive a further 25% discount on your registration fees!**

## Success Circles Investment:

**Success Kick-Start** – 3 Month Package – \$1,995  
(An estimated \$3,950 value at our regular rates!)

### Includes:

- Two 1.5 hr calls per Month (Value \$750/Month)
- A written Organizational or Personal assessment to clarify your objectives – reviewed by your mentor (Value \$350)
- 2 hour Individualized intake call or meeting to determine your specific requirements and to plot your path to success (Value \$500)
- 2 Fast Forward Success Modules (Value \$49.95 each)
- Unlimited email and phone access for questions or mentoring (Value – Priceless est. \$750)



**Success Booster** – 6 Month Package - \$2,795 (Value \$5,575)

- After 3 months we move from 2 – 1.5 hour calls to 3 – 30 min. calls per month (less training, more implementation coaching) over 15 hours of valuable coaching and training time plus all of the other bonuses above

**Payment Options: Bonus - Prepay in full and receive a further 5 % discount!**

**Cheques:** Please make cheques payable to *Positive Results*.

Mail to: 172 Bernard Dr. N.W., Calgary Alberta, Canada T3K 2B7

GST # 85943 7683 RT0001 - **Please add 5% GST to all amounts**

**Credit Card Payments:** PayPal - [www.paypal.com](http://www.paypal.com) Go the *Send Money* tab.

Send to: [Jannette@positiveresults.ca](mailto:Jannette@positiveresults.ca) Follow the instructions for credit card payments.

NB: You do not have to have a PayPal account to use this service.

### Positive Results Satisfaction Guarantee:

Please note—we are so confident in the value of our services that we provide the following money back guarantees.

If, once you have received your initial information and completed your first coaching or mentoring session, you do not feel completely happy that you have made the right decision; I will cheerfully refund your money in full. You may exercise this option at the end of your first session.

If at some point during the coaching you are not receiving value you can elect to cease coaching at the end of any four week period. You will receive a full refund for the unused pre-paid portion however you will be charged at the regular rate for the coaching you have used rather than the discounted rate.

***The Positive Results Radical Promise: If you implement what we agree on, and don't get a minimum of two new clients within 3 months, or comparable value, I will pay you \$250!***

**I look forward to helping you take your business or goals to a level of success even you haven't dreamed of yet!**